



Conscious Care Systems

Engineering Eldercare

CCS Quantification of Benefits for LTSS *

Conscious Care Systems (CCS) will determine specific baselines for outcome measurements during weeks 1-2 to be agreed upon with client community. CCS will quickly be able to predict a reasonable range of outcomes, and savings and revenue enhancements for a number of its introductory programs. CCS metrics and regulatory long-term care measurements will reflect improvements in 3-4 weeks, e.g. high quality community programming, aesthetic improvements, and on-site transport resolution.

Further quantifiable results including those reflected in federal/state assessment instruments such as the MDS (Minimum Data Set) and OASIS (Outcome & Assessment Information Set) may take 2-3 months to chart, e.g. improved census, lower turn-over, and progress of cottage industry, outreach & volunteer projects. The following are baselines for calculating financial benefits, in addition to new revenue streams:

- Increased census - enhanced reputation, visibility, consumer loyalty
- Reduction in staff turnover, absences, injuries and disciplinary action
- Achieving full staffing quotas
- Achieving regulatory compliance related to quality measures and other indicators
- Improving cognitive and physiological status of many residents (cost & care reduction)
- Improved MDS & OASIS scores and decelerated resident deterioration
- Achieving and maintaining regulatory compliance related to quality measures and other indicators-especially as associated with MDS 3.0, the Nursing Home Quality initiative, and the Medicare Five Star Ratings System
- Wellness-oriented, preventative care - including Integrative Medicine resulting in cost savings, new revenue streams, and more productive clients - and staff
- Improving employee productivity/performance, job satisfaction, and loyalty
- Broadly expanding familial and volunteer involvement through incentivization programs
- Department specific, reduced expenditures / increased efficiencies and revenues - OPEX
- Creation of additional funding streams (e.g. cottage industries, Integrative Medicine (IM) modalities as fee for service) – CAPEX

*** Long-term Services and Supports / LTSS**

- Value added of CCS marketing and public relations strategies and CCS promotional tool-kit – customized for facility
- Mutually beneficial business and neighborhood relationships including labor and materials donations, price considerations, etc., in exchange for advertising, redeemable credits with various participants, humanitarian recognition
- Environmentally progressive and economically sustainable use of open and community space
- LTSS communities as de facto Community Centers serving all ages
- Adjunct program options, Adult Day Services, Child Day Care, After School and Teen Programs, Elder Citizen Center, etc.

See full text at CCS Consulting: **CCS Benefits - Clients, Administration, Personnel, Townships**